

REGION 1 REPORTER



ASSOCIATION OF LEGAL ADMINISTRATORS®
The Source of Legal Management Information and Knowledge



April 7, 2008
Volume 1, Issue 4



The Embodiment of a Team

By Barbara Foley, CLM, RatnerPrestia
Region 1 Director

What a great year we have had as the Region 1 Management team! We worked in sync, supported each other and reveled in the rewards of our synergy. We have also had a lot of fun and laughs together. Paul Farnsworth, our current Education Officer, and I will soon feel the sadness associated with having three of our valued members rotate off our team; at the same time, we look forward to working with the three talented individuals who will join us on the Region 1 Management Team.

In May at our Annual Conference in Seattle, Karen Glowacki and Janine Book will leave the team and their successors will officially become Region 1 Officers. Both Karen and Janine made their jobs seem effortless and have approached their responsibilities with commitment and joy. I have great respect and admiration for Karen and Janine, who I now consider good friends.

Karen Glowacki's strong strategic thinking skills were a huge asset to our team over the past two years. Karen helped manage the Region with everyone's best interests at heart and proposed initiatives that produced winning results. As Projects Officer, she ran the vendor hall at our Regional Conferences with ease and that is no easy task. No matter what the situation, Karen handled it with a smile on her face and never let you see the stress she often experienced. I know that Karen enjoyed visiting and speaking at our Region 1 Chapter events and that she developed a genuine affection for many of you.

Janine Book tackled every project with enthusiasm and commitment and produced excellent work product, regardless of the magnitude of the project. Tireless in her role, I am amazed at the amount of projects Janine was willing to take on and I am envious at her ability to meet every deadline. In her role as Communications Officer, Janine developed and produced the Region 1 Reporter so that the team had a consistent vehicle for

keeping all of you up to date regarding Region 1 activities. And much like Karen, Janine enjoyed the time she spent speaking with many of you at your Chapter events.

Although Marc Upchurch is still serving his term as At Large Director, he will be taking his talents on the road and moving to Regions 5 & 6. He was always my "go-to" person when I didn't know where to turn for advice. Marc is a "big picture" guy who has provided our team with stability and wisdom and helped promote the Region 1 Management Team spirit that we now enjoy.

As we sometimes say, "thank you" is not enough and in this case it holds true. I extend to Karen, Janine and Marc my most sincere thanks for the excellent work they did as part of our team and for the support they have given me.

It is with great enthusiasm that Paul Farnsworth and I begin working with our new team members. One of the many benefits of being an ALA member is that we are surrounded by so many excellent, capable people and Region 1 is fortunate to have three first-rate individuals joining the team.

Sarah Clark will take on the role of Projects Officer and Fred Esposito will serve as our new Communications Officer. Neither Fred or Sarah are new to leadership roles, both having served in numerous positions on the Chapter level. Jim Allen, who will serve as our new At Large Director, has prior leadership experience on both the Chapter and Regional levels. Jim will get the job done and will have a lot of fun doing it.

Serving as the Region 1 Director and working with such excellence is an opportunity for which I will always be grateful. As I move forward with our new team, be assured that Region 1 has been and will continue to be in good hands. Happy Spring Everyone!

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Region 1 Reporter is published for the members of Region 1 of the Association of Legal Administrators. Region 1 includes: Connecticut, Delaware, Massachusetts, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Ontario-Canada, Quebec-Canada and the Cyber Chapter.



Region 1 Educational Conference & Exposition September 12-13, 2008

By Karen Glowacki, Sherin and Lodgen LLP
Region 1 Projects Officer

The 2008 Regional Conference will be held this fall at the Holiday Inn By The Bay in Portland, Maine on September 12-13. Portland is an old seacoast town and a city filled with galleries, boutiques, shops, and restaurants. The Holiday Inn is within walking distance of the Old Port, one of the few working waterfronts left in the United States. Within a few miles of Portland, one can explore Maine's forest-covered mountains, spectacular rugged coast, unspoiled landscapes, stately lighthouses and outdoor adventures.

Our conference promises the opportunity to network with our colleagues and attend educational sessions geared toward the latest trends in the legal industry. Our Keynote speaker is Joseph Mancusi, Ph.D. whose topic is "Interacting with Emotional Intelligence or "Excuse Me, You're EQ is Showing." Daniel R. White, a legal humorist, will be our speaker for Friday's General Session, "Love, Life and the Law".

The sessions and the exhibit hall will all take place at the Holiday Inn. The Exhibit Hall will be open for approximately three consecutive hours on Friday during lunchtime again this year, without any competing educational sessions. This allows members to take advantage of our partnership with our vendors and learn from their knowledge and expertise in legal products and services. For more information about the conference, visit the ALA website at alanet.org. We hope you will join us in beautiful and historic Portland, Maine.



From left to right, front row: Paul Farnsworth, Education Officer; Janine Book, Outgoing Communications Officer; Barb Foley, Region 1 Director; Karen Glowacki, Outgoing Projects Officer; Marc Upchurch, At-Large Director
From left to right, back row: Jim Allen, In-coming At-Large Director, Fred Esposito, In-coming Communications Officer; Terri LaPointe, Host Chapter; Sarah Clark, In-coming Projects Officer; Tabitha Swanson, Host Chapter; Dan McCormick, Host Chapter

ALA 2008 Calendar (April - June 2008)

April 2008

April 2 Webinar - Maximize Your ROI: Understand ALA Trade Shows and Members (For ALA Exhibitors Only!), ALA Vendor Relations Committee and Vendor Advisory Panel

April 23 Webinar - Green Law Firm: Building a Sustainable Future, John Kirk, CLM, Manko Gold Katcher & Fox, LLP and Regina Maciula, CLM, Wendel Rosen Black & Dean

May 2008

May 5-8 Annual Educational Conference and Exhibition, Washington State Convention & Trade Center, Seattle, WA

May 21 Webinar - Mastering Time (Time Management), Margaret Spencer Dixon, Esq., Spencer Consulting.

May 26 Memorial Day Observance, ALA Headquarters Closed.

June 2008

June 18 Webinar - Part I: Business Interruption/ Disaster Recovery: Protect the Technology, Greg Madden, Rhodes Hieronymus Jones, Jeff Olejnik, Assurity River Group

June 27-20 Chapter Leadership Institute, The Westin Chicago North Shore, Wheeling, IL

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MARK YOUR CALENDARS



The information you need to face any challenge at your law firm or legal department can be found at the

ALA 2008 Region 1
Educational Conference & Exposition.

September 12-13, 2008
Holiday Inn By the Bay
Portland Maine

Regional conferences offer educational sessions that focus on the latest in law firm/department management strategies. Learn from leading experts in the areas of human resources, finance, marketing, technology, and office management.

- **Keynote presentation from expert speaker**
- **Two days of practical and thoughtful educational sessions close to home**
- **Welcome Reception Lobster Bake and Networking Opportunities**
- **Peer Support and Mentoring**
- **More than 70 Exhibitors**

Check out www.alanet.org/region1 for all the latest information. Up-to-date information will be posted as it becomes available.



Chapter Presidents Pass the Gavel

Janine D. Book, Pepper Hamilton LLP, Region 1 Communications Officer

One of the key components to the overall success of ALA is the existence of its local Chapters. Through your efforts, you have helped secure a solid foundation this organization is built on. Congratulations to the incoming Presidents and Chapter board members for stepping up to lead your Chapters to their continued success. We share with you a few remarks from some of our past Chapter leaders.

DOWN EAST **Maria Mason** of Rudman & Winchell says what she liked best about being a Chapter leader is getting to know the other Chapter members better. A word of advice for the incoming President, **Tabitha Swanson** of Curtis, Thaxter, Stevens, Broder & Micoleau, LLC, “Set aside time on your calendar for Chapter responsibilities. Otherwise, they will pile up!”

INDEPENDENCE The incoming President for the Independence Chapter is **Amy Coral** of Pepper Hamilton LLP. Some parting words from **Melissa Bunch** of Fox, Rothschild, LLP, “I had a great year as President and it went by fast. It was a rewarding experience that provided me with a lot of opportunities.”

PHILADELPHIA **Deborah Margulies** of Wolf Block Schorr & Solis-Cohen takes over as the Philadelphia Chapter President. **Mary Zove** of Jacoby Donner, PC tells us her year as President allowed her to grow personally and professionally and would do it again in a second. Mary says, “I got more out of it than I put in.”

ROCHESTER **Glenda Lusk** of Nixon Peabody, LLP says that “Rochester has seen growth in membership, which in this community is a challenge, a successful community challenge, and the highest level of member participation that I can recall. It is without reservation that I hand off the position of President to **Clara Onderdonk** of Ernstrom & Dreeste, LLP. She will be an outstanding President for us.” Glenda’s departing words for Clara, “It is not how much you do, but how much you put in to doing.”

NEW JERSEY **Beverly Loughlin** of Skoloff & Wolfe, PC will become the New Jersey Chapter President on July 1, 2008. Outgoing President **Anita Setaro** of Duane Morris, LLP says, “Having served as NJALA President has been privilege and honor. The most gratifying thing about being a Chapter leader is having had the opportunity to work with some of the most terrific, energetic and inspiring people in our profession.” Anita goes on to say, “Any advice I could share with an incoming President would be - now is your time - you sat back, watched and waited and now you have the opportunity to create, change and put your mark on your Chapter.”

NUTMEG **Susan Gay** of Skoler Abbott & Presser, PC is serving a two-year term as President of the Nutmeg Chapter. Susan says that “being able to share my passion to unite the Nutmeg members by inspiring and motivating them to want to participate and get involved in ongoing meetings, events, committees and activities has been most rewarding.”

OTTAWA **Rachel Robert** of McCarthy Tetrault, LLP remains as President for the Ottawa Chapter as it is a two year term. Rachel tells us, “I have personally enjoyed the challenge of leading the Ottawa Chapter this year in addressing emerging trends in the profession. I hope that next season brings on a new set of challenges for me and continued successes for our Chapter.”

PITTSBURGH **Kathy Sullivan** of Thorp, Reed & Armstrong, LLP, President of the Pittsburgh Chapter will be passing the gavel to **Corinne McCartney** of Houston Harbaugh. Kathy says that “The thought of leading a chapter as great as ours was intimidating at first but it was a wonderful experience that I very much enjoyed. My advice to Corinne is to set your goals early in the year. Although, you may not fully accomplish what you initially set out to achieve, it provides you with a road map and helps you to keep focus. You will also encounter challenges that you will not anticipate and in those times, rely on your board - especially your Past Presidents. Their wisdom and support will carry you through.”

BUFFALO **Kathy Willard** of Amigone Sanchez Mattrey is the out-going President for the Buffalo Chapter. Kathy tells us, “There are a number of things that I will always remember when I think back upon my year as President of the Buffalo Chapter of the ALA. First and foremost would be the friendships I have made, not only among my fellow members, but the vendors as well.” She welcomes their new President, **Joe Di Stasio**, of Rupp Baase Pfalzgraf with these words. “Never be afraid to lean on your fellow Board members, to cherish every moment, and to remember - what you bring to an experience has more than a little to do with what you get out of it.”